

**THE  
KRONENBERGER TEAM**



The Kronenberger Team Seller's Guide Book

**OUR SUCCESSFUL GUIDE TO SELLING**

**“The purpose of life is not to be happy. It is to be useful, to be honorable, to be compassionate, to have it make some difference that you have lived and lived well.”**

— Ralph Waldo Emerson



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# THE KRONENBERGER TEAM

REMAX Professionals  
303.809.4390  
INFO@thekronenbergerteam.com



## Objective

The primary goal of The Kronenberger Team is to Advocate, Negotiate & Educate our Buyers and Sellers in all aspects of the Real Estate process. We provide the highest level of customer service while maintaining the highest professional and ethical standards. We provide unsurpassed marketing programs and are always at the forefront of all technology. We are detail oriented and have the ability to multi-task and keep pace in today's ever-changing market environment. We have a proven track record of success in working with Asset Management Companies/REO Properties/Relocation/Divorce and Estate Sales. We are certified in the Short Sale/Foreclosure and Relocation process. We are consistently ranked at the top of our Industry both locally and nationally. We strive to build our business based upon referrals and overall client satisfaction.

## Awards / Rankings

Circle of Legends- REMAX  
Hall of Fame- REMAX  
Lifetime Achievement Award- RE/MAX  
Consistently ranked in the Top 50 Small Teams in REAL TRENDS, out of 1.6 million licensed Realtors in the US  
#1 Realtor in Highlands Ranch  
TOP 25 Realtor in the Denver Metro Area- Real Producers / MLS Rankings  
2016, 2020-2022 Diamond Club- REMAX  
2017-2022 #1 Partnership for Volume - South Metro Denver Area - SMDRA  
2017-2022 #1 Partnership for Transactions- South Metro Denver Area - SMDRA  
2020 Ranked 6th Nationally - Small Teams - REMAX  
2022 Ranked 18th Globally - Small Teams - REMAX  
2023 YTD Ranked 10th Nationally - Small Teams - REMAX

## Real Estate Certifications / Designations

CLHMS -Certified Luxury Home Marketing Specialist  
GRI – Graduate Realtor Institute  
CRS – Certified Residential Specialists  
SFR – Short Sale/ Foreclosure Specialist  
CNE – Certified Negotiation Expert  
ABR – Accredited Buyers Representative  
Certified Relocation Specialist  
Million Dollar Guild Elite Member-Luxury Institute

## Professional Memberships

NAR – National Association of Realtors  
CAR – Colorado Association of Realtors  
SMDRA – South Metro Denver Realtor Association  
Member Of The Luxury Home Institute



# The Team

**"We make a living by what we get, but we make a life by what we give."**

- Winston Churchill

Kim Kronenberger & The Kronenberger Team have been active members of the Denver Metro community for over 23 years. Serving as a licensed REALTOR in the Metro Denver area for over 23 years, our constant mission has been to set a new standard for Realtors. We believe in Negotiating, Advocating, Counseling, and Educating our Sellers and Buyers in all market environments to help maximize their Real Estate potential throughout the Denver Metro area. Our goal is to help our Sellers and Buyers confidently navigate the ever-changing Real Estate Market. We recognize our #1 asset and priority is our client and our dedication to customer service is unparalleled as recognized by Customer Satisfaction Surveys on Trulia, Zillow, and 5280 Magazine. "Innovative, Hard Working, and Unparalleled Customer Service" are just a few of the words our past clients have used to describe Kim Kronenberger and The Kronenberger Team.

Kim Kronenberger is consistently ranked in the top 25 agents in the Denver Metro Area and is also in the Top 150 Agents in the US; consistently ranked in the Top 10 Realtors for Small Teams in the REMAX National Network. The Kronenberger Team has a proven track record of success along with extensive knowledge of the Denver Market.



# Your Agents

**Kim & Rusty work together seamlessly to provide a professional & unique seller experience.**



**KIM KRONENBERGER**  
REALTOR

Kim Kronenberger is consistently ranked in the top 25 agents in the Denver Metro Area and is also in the Top 150 Agents in the US; consistently ranked in the Top 50 Brokers for the REMAX Mountain States Division, The Kronenberger Team has a proven track record of success along with extensive knowledge of the Denver Market.

Kim moved to Colorado in 1998. She is extremely organized, competent, and reliable. Kim is a professional multi-tasker, and integrity and professionalism define her.

Kim is a mother of three wonderful sons; Myles, Brayden, and Coalton, and a terrific daughter, Chelsea.



**RUSTY HOGAN**  
REALTOR

After 17 years with the Cheesecake Factory, Rusty Hogan has been part of The Kronenberger Team for the past eight years. During his time with the Cheesecake Factory, Rusty opened all the Denver area stores, including Boulder, and was recognized nationally as Restaurant of the Year. Rusty has a passion for Customer Service and Excellence and has successfully transferred his skill set to the Real Estate Industry. Rusty is married to Kim and together they have four children and three dogs. Rusty loves to play hockey and snowboard and is also an avid sports fan, especially of the Broncos and Avs. Rusty is a native Coloradan.

# • The Team

Investing in real estate is a wonderful magic trick. What happens is you become rich, very rich, very slowly. It's a guarantee you're going to get rich if you just hold the course."

**Barbara Corcoran**



## **KATELYN SEYMORE**

TRANSACTION COORDINATOR

Katelyn Seymore is the owner of See-More Transactions, LLC, a successful Real Estate Transaction Management/ Real Estate Team Management company. See-More Transactions has proudly served The Kronenberger Team for many years. As a Transaction Manager, Katelyn manages contract timelines, deadlines, essential documents and coordinates with all parties associated with a Real Estate transaction to ensure a smooth experience from contract to close. When not managing Real Estate Transactions, you can find Katelyn providing a free Uber-type service for her four children and their many activities, as well as enjoying all the great things the beautiful state of Colorado has to offer.

## **OUR MISSION**

The Kronenberger Team continually works to improve all professional abilities and provide clients with accurate information, prudent advice, and prompt action. Systems and standards of practice are in place to provide exceptional service and assertive representation of clients' needs.

## **PROFESSIONAL EXPERIENCE**

Kim Kronenberger is ranked in the *Top 1% Nationally* based on sales volume and continuing education, and is consistently ranked in *Top 5 - Individual Agents in the #1 Performing RE/MAX Professionals Office*. Kim Kronenberger is also a member of the National Association of Realtors, Colorado Association of Realtors, and the South Metro Denver Realtor Association.

## **OUR COMMITMENT TO YOU**

Building a relationship with you is what is most important to us. This approach allows The Kronenberger Team to be available to you for any unique needs or concerns you may have as you sell your home. Our consistent, reliable support, prompt action, and prudent advice will always assist you in making informed decisions.



# Awards & Accolades

THE STATISTICS ARE IN:

Circle Of Legends - RE/MAX

Hall Of Fame - RE/MAX

Lifetime Achievement Award - RE/MAX

2016, 2020-2022 Diamond Club - RE/MAX

Consistently Ranked In The Top 50 Small Teams in REAL TRENDS,  
Out of 1.6 Million Licensed Agents In The US

2017-2022 #1 Partnership For Volume - South Metro Denver

2017-2022 #1 Partnership for Transactions- South Metro Denver  
Area - SMDRA

Consistently Ranked In The Top 50 Agents In The Denver Metro  
Area - Real Producers

#1 Agent in Highlands Ranch

Ranked 6th Nationally (2022) - Small Teams - RE/MAX

Ranked 18th - Globally (2022) - Small Teams - RE/MAX

2023 YTD Ranked 10th Nationally - Small Teams - REMAX



Why this will be  
the best decision  
you've ever made

# Our Service & Promise to Sellers



## EXPERIENCE

The Kronenberger Team has over 23 years of Real Estate experience and has obtained a dominant market share in our service area. The RE/MAX network alone has sold 3 times more transactions than the average Denver metro agent.



## LOCAL & NATIONAL REACH

The Kronenberger Team are experts of the local Denver Real Estate market. Our affiliation with nearly 100,000 RE/MAX Brokers worldwide gives your home an aggressive exposure that no other firm can offer.



## MARKETING

The Kronenberger Team has an image of quality and we pride ourselves on stellar branding, advertising, and marketing of your property. We leverage the strength of the most powerful Real Estate brand in the world, which is RE/MAX.



## TECHNOLOGY

The Kronenberger Team utilizes state-of-the-art technology and exclusive web marketing and syndication systems to attract buyers near and far.



## COMMUNICATION

The Kronenberger Team takes pride in keeping clients well-informed about the progress of the sale of their home.



## COMMUNITY OUTREACH

The Kronenberger Team is thankful to be part of the Denver community. We have successfully been helping buyers and sellers with their Real Estate needs in the Denver market since 2001, with a belief in giving back to the community.

# The Seller's Roadmap

## THE SELLERS ADVANTAGE

We pride ourselves on keeping you well-informed about the process of the sale of your home.



### ESTABLISH YOUR PRICE

The Kronenberger Team will provide a market analysis, which will help you set an asking price.



### PREPARE YOUR HOME

View your home through the eyes of a buyer and ask yourself what you would expect. The Kronenberger Team will offer some useful suggestions.



### UNDER CONTRACT

At this point, you and the buyer have agreed to all the terms of the offer, and both parties have signed the agreements.



### FINAL DETAILS

While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.



### MEET WITH KIM & HER TEAM

There's no commitment required on your part for the initial meeting. It will be educational and help you identify your next steps.



### LIST YOUR HOME

When everything is in place, The Kronenberger Team will put your home on the open market. It's critical that you make it as easy as possible for potential buyers to view your home.



### OFFERS & NEGOTIATION

If everything goes well, a buyer (and most often the agent who represents them) will present us with an offer. As a certified negotiation expert, Kim and her team will work hard to negotiate you the best offer possible.



### CLOSING

This is the transfer of funds and ownership. Depending on when the buyer moves into the home, you will need to be all packed up and ready to move.

start here

sold!

# How Much Is Your Home Worth?



## WHO DETERMINES THE PRICE?

Keep in mind that the market determines the price of your home. Tax assessments, online evaluations and even recent appraisals may not accurately reflect the current marketing pricing. We may not know for a few days or few weeks if the market is accepting our price. The price we list today is not as important as how quickly we adjust it once the market has spoken.

## GETTING YOU THE HIGHEST PRICE

**The three most critical factors to consider to maximize your proceeds from the sale are price, condition, and time!**

We help to balance these factors by reviewing current data to understand relevant market trends, negotiating with interested buyers to get you the highest realistic selling price, and creating an image to highlight the aspects of your home your competition doesn't have.



## ANTICIPATE PRICE ADJUSTMENTS

We may need to consider a price adjustment if no showings are requested. We may also need to consider a price adjustment if we have showings but receive no offers. It's our job to keep your expectations realistic and get us to the closing table with a great buyer!

## REVIEWING MULTIPLE OFFERS

In today's competitive market, multiple offer scenarios are still common depending on how you price your home. You will encounter a wide variety of offers from cash to contingencies, and it's our responsibility to help you understand these offers and agree or negotiate the best one.













2022

★ USA

# RE/MAX<sup>®</sup> (vs) THE INDUSTRY

Choose the brand with outstanding agents, leading brand awareness and an unmatched global presence.

## NATIONAL, FULL-SERVICE BROKERAGE BRANDS

	TRANSACTION SIDES PER U.S. AGENT <sup>1</sup>	U.S. TRANSACTION SIDES <sup>2</sup>	U.S. BRAND AWARENESS (UNAIDED) <sup>3</sup>	COUNTRIES & TERRITORIES	OFFICES WORLDWIDE	AGENTS WORLDWIDE
<b>RE/MAX<sup>®</sup></b>	<b>16.1</b>	<b>988,480</b>	<b>34.0%</b>	<b>110+</b>	<b>8,964</b>	<b>141,998</b>
	12.1	78,177	0.1%	4	500	8,000
	8.6	113,862	2.1%	33	2,200	36,000
<b>COMPASS</b>	8.6	225,272	1.2%	1	435	26,257
	8.0	173,107	2.3%	79	1,000	25,000
	8.0	753,355	16.3%	41	2,200	100,000
<b>REDFIN</b>	7.9	76,680	7.0%	2	NA	9,700
	7.7	386,073	6.0%	7	1,500	50,000
<b>CENTURY 21</b>	7.6	377,898	25.3%	85	14,250	144,700
	7.5	1,275,365	12.7%	53	1,100	188,121
	7.1	88,980	1.7%	5	390	12,500
	6.9	119,982	0.3%	6	400	17,000
	6.2	444,367	0.9%	21	NA	75,000
	4.1	93,600	0.5%	1	200	25,000

Data is full-year or as of year-end 2021, as applicable. Except as noted, Coldwell Banker, Century 21, ERA, Sotheby's and Better Homes and Gardens data is as reported by Realogy Corporation on SEC 10-K, Annual Report for 2021; data for all other competitors is from company websites and industry reports. <sup>1</sup>U.S. transaction sides per agent are calculated from the T3 Sixty Real Estate Almanac Enterprises report. It also cites 2021 transaction sides and agent counts, some of which it estimates when company elected not to provide. <sup>2</sup>RE/MAX and Keller Williams transactions totals are residential only, as reported to T3 Sixty. T3 Sixty transactions data for other brands may include commercial transactions when they comprise less than 3% of the total sales volume. <sup>3</sup>MMR Strategy Group study of unaided awareness among buyers, sellers, and those planning to buy or sell; asked, when they think of real estate brands, which ones come to mind? ©2022 RE/MAX, LLC. Each office independently owned and operated. 22\_304484





RE/MAX

# Our Marketing Tools & Strategy



## COMPARATIVE MARKET ANALYSIS

Personalized and professional, you are provided with a thorough study of statistics and market trends to help you make an informed decision and develop proper pricing strategy. We bring over 23 years of experience while reviewing the data that could impact your sale.

## PROFESSIONAL PHOTOGRAPHY

We use professional photographers to take high definition photos of your home. Maximizing the allowable number of photos to use on online and enhance the sale of your home. A picture shows a 1000 words.

## MATTERPORT

Unlike many other Realtors, we own our own Matterport camera. The Matterport camera provides a 3D virtual walk through tour of your home. This is an ideal tool for both local and out of state buyers.

## EXTENSIVE INTERNET ADVERTISING

We know that getting your home online will be our best tool to getting it sold. Because of this we use internet advertising extensively from posting on real estate sites, to sharing on social media to sending your listing to our electronic mailing list.

## ENHANCED WEBSITE ADVERTISING

Enhanced property info advertised on multiple websites to help buyers easily find you; Including Trulia, Zillow, Realtor.com, REColorado.com, Craigslist and REMAX websites.

## SOCIAL MEDIA

Connecting your property with our followers. We use a team of professional social media strategists to maximize your social media presence. From Instagram to Facebook – Posting professional photographs and unique features, we are reaching potential buyers through every avenue we have available. We get people sharing!

## ELECTRONIC LOCK BOXES

The Sentrilock lock box allows the property to be shown while providing top security. Lock box codes are randomly assigned and only work for 1 day. They are accessed through the showing service or by our Team.

## ELECTRONIC CONTRACTS

We use CTME contracts. Contracts can be signed online with just the click of a mouse anywhere, anytime. Contracts are real time, so you will see any changes made to a contract as soon as it happens.

## RELOCATION NETWORK

REMAX Professionals is one of the only REMAX brands that has an In House Relocation Network. Advertising your home across a variety of National and International websites, helping you seek out and find the out-state buyer looking to purchase in the Denver Metro area. We can also help with outgoing referrals if you are in need of a reputable agent in another state.

## DIGITAL AGENT TOUR

Replacing what used to be the "Broker Open House", REMAX Professional is the number #1 real estate company in the Denver metro area. We advertises your home to over 500 of the Top Agents in the Denver Metro.

## MLS/ REVERSE PROSPECTS

We utilize the MLS to system to create maximum impact with agents. Prospecting to buyers who have been recently searching in your area and price range.

## PROFESSIONAL STAGER/ MEASURER

We never cut corners to maximize your homes full potential. Each occupied home we sell is professionally staged to help increase buyer appeal. If you have a vacant home and are seeking to have it professionally staged, we can help do that too. Additionally, all of our homes are provided with a schematic floor plan including room measurements, providing buyers with helpful information about your home.

## PERSONAL NETWORK/ LOCAL BOARD

Professional and personal advertising of your home to our expansive network of professionals and clients as well as advertising through the local board of realtors.

## CUSTOM BROCHURES/ SPECIAL FEATURE CARDS

Professional print advertising that highlights the unique and most saleable features of your home. Special Feature Cards also aid in highlighting any important features of your home while also allowing us to direct any objections that the buyers may have by guiding their perception. MLS info is limited, this is your opportunity to impact the buyers on your terms.

## PRESTIGIOUS SIGNS

Appealing "For Sale" sign will be placed in your front yard of your home for premium display.

## RECOLORADO

Colorado's most up-to-date home search tool. Listings are updated instantly, which delivers the most accurate and up-to date listings of homes for sale in Colorado.

## OPEN HOUSES

Yes! We do Open Houses. The market has shifted and so have we. Buyers are doing their homework and will utilize Open Houses as part of their search and education process. Don't miss out on this important part of marketing.

# Capturing Your Home

It's our job to make your  
property looks good.  
Actually, the best.



## PROFESSIONAL PHOTOGRAPHY

The Kronenberger Team works with a team of local professionals who provide the highest quality photos to best market your property. Every single home, regardless of value, will be offered the best possible performance from our photographers, every time.



## CINEFLY FILMS / DRONE PHOTOGRAPHY

The Kronenberger Team works with a team of local drone photographers who provide the highest quality drone videos and social media clips to best market your property. Please note, depending on your home's location, Drone photography may be used but this is not a part of our standard listing package.



## MATTERPORT EXPERIENCE

Technological innovation never stops and the future is in 3D virtual tours. The Kronenberger Team utilizes Matterport technology to provide buyers with a virtual reality experience of your property.



## VITRUAL STAGING & FLOOR PLANS

99% of buyers start looking online, where you only have a few moments to catch a buyer's interest. Fill your listing with stylish furniture which allows buyers to visualize themselves in the home or edit out clutter and old paint! We partner with exclusive virtual staging and editing companies to help provide phenomenal renderings of a home both inside and out to help present your home in its best possible condition. \*Some restrictions apply to how we represent the home.



## VACANT STAGING

Looking to stage your vacant property? While it's not included in our standard listing package, The Kronenberger Team has the resources you need.



Homebuyers use the internet more than any other media to search for homes

# Digital & Online Marketing

## INTERNET MARKETING

97% of all homebuyers used the internet in their home search.



### INTERNET AND ONLINE EXPOSURE

Homebuyers use the internet more than any other media to search for homes, and The Kronenberger Team will always start here. Once your listing is captured, your property is immediately syndicated and enhanced on some of the most heavily-trafficked real estate websites in the world, additionally through popular social media channels.



### SOCIAL MEDIA

There is no denying the fact that social media is a source for many prospective homeowners to get their information, as well as a place to begin their home search! The Kronenberger Team employs a marketing team equipped with an advertising specialist that offers strategic posting, content creation, communication support, creative campaigns, digital walkthroughs and so much more. We budget to create extensive selling campaigns that target homebuyers both locally, nationally and globally.



### REACHING ALL AGENTS WITH MLS

MLS stands for Multiple Listing Service and it's powered by agents. Every Colorado listing is entered into the MLS system, so you can feel confident that buyers are viewing the most reliable information about your property, anytime, from anywhere.



### THIRD PARTY SYNDICATION

**We are Premier Partners with Zillow!**

Once your property has been listed on the Colorado MLS, it will automatically be syndicated to websites like Zillow, Trulia and Realtor.com.



### ADWERX

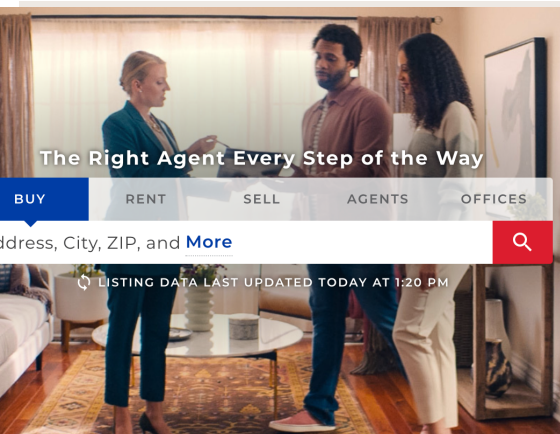
Adwerx is one of the best-known advertising companies for real estate. They run a large variety of ad types including retargeting ads, custom audience, by zip code, and even TV commercials and recruiting ads.

# Exclusive RE/MAX Marketing Tools



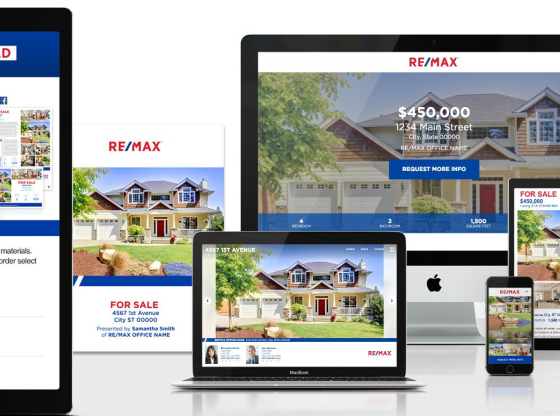
## RE/MAX COLLECTION BY RE/MAX

Once a listing is Active in the MLS and the property meets the luxury threshold it automatically syndicates to remax.com, global.remax.com, remax.com/luxury, wsj.com and mansionsglobal.com (homes \$1M+).



## REMAX.COM

REMAX.COM is one of the top 10 websites used by consumers looking to buy or sell. RE/MAX.com averages 80,000,000 monthly unique visitors and averages 17,489,000 monthly listing views. ( 2021 Statistics)



## RE/MAX CUSTOM WEBSITES

We provide our listings with a custom website through our RE/MAX Design Center. This allows optimized exposure online through our REMAX network, garnering your home extensive SEO reach, as well as aligning your listing with the BIGGEST name brand in the entire real estate industry, with over 45 million unique visitors per month!



## TRADITIONAL METHODS

RE/MAX is the most recognizable brand name in real estate, locally and nationally. Our easily recognized signs, featuring the RE/MAX balloon, will direct traffic to your home. Yard signs, open houses, and more.

# RE/MAX Professionals Relocation Department



RE/MAX Professionals is one of the few company's in the Denver Metro area that offers a Full Service Relocation Department partnering with many third party companies to handle the relocation needs of our clients moving into the and out of the Denver area. This is just another way we get you the more exposure for your home and to help you get top dollar in todays market. The following is a list of just some of the companies we partner with:

**SIRVA**

**AIRES**

**Cartus**

**Morreale - Relo Direct**

**Brookfield**

**MSI Mobility**

**Paragon Decision Resources**

**NEI**

**NuCompass**

**Graebel**

**WHR Group**

**Altair**

**TRC Global**

**Be Connected USA**

**Xonex**

**The MI Group**

**Global Mobility Solutions**

**Summit Mobility Solutions**

**Summit Mobility**

**Lexicon**

**Bristol Global**

**AECC**

**Plus Relocation**

**ARSI - All Relocation Services Int.**



# The Reasons Why Feedback Is So Important

Sometimes despite the best planning, the market can change. Sometimes the way a Buyer perceives your home can be different than what we expected. The most important part of feedback is getting real time opinions from Buyers who are on the streets with boots on the ground. This helps us strategize the marketing of your home moving forward and gives you real time opinions of what people love, what needs to be changed and what is working. It also allows us to answer any objections or encourage the agents to put an offer on your home. The Kronenberger Team takes pride in getting close to 100% of your feedback returned. This can be a time-consuming task and it's something we don't take lightly. We are working hard behind the scenes for you. Feedback is one of the most important things we can provide our Sellers.

\*Don't expect agents to give a full critique of the house. If they showed 15 houses, they honestly may not remember it in detail. Also, if an agent doesn't call us back, it may mean the Buyer is not interested or not ready to purchase. Even if the agent doesn't comment directly on the price after many showings, pricing cannot be ignored.

When An Agent Says	The Agent Means
"The buyer thought the house was too small."	The buyer found larger homes for the same price.
"They liked the home but bought another one."	They found other houses that were better values.
"They liked the home but bought a new home."	Buyers will pay 10-15% more for a new home if it's what they want.
They didn't like the carpet." (or another feature)	Seller should replace carpet because of age or color.
"They thought the yard was too small, the street was too busy..."	They found other homes with larger yards, quieter streets.
"They didn't like the floor plan."	They didn't like floor plan.

Price objections are always clothed in different terms.

In order to sell, the Seller's goals should include:

1. Ensure the home is professionally staged and is always "show home" ready for all showings.
2. The home should be priced appropriately for current market conditions to get you top dollar and maintain reasonable days on the market.
3. Allow all requested showings as much as possible. We know selling your home is not easy but if priced right and the home shows well, you should not be inconvenienced for long.

# Professionals Advanced Listing Services

## Listing Exposure!

RE/MAX Professionals publishes your listings to the websites today's Buyers are searching. Here are just a few...

**RE/MAX**

**RE/MAX**  
Professionals

**THE**  
**RE/MAX**  
COLLECTION

facebook

craigslist

YouTube

**METROLIST**

trulia

Google

Zillow.com  
Your Edge in Real Estate

realtor.com

## Designed to enable your success!

Gain **maximum exposure** for your listing.

### REMAX.COM

40 photos, description and virtual tour.

### ONLINE SYNDICATION

Zillow, Trulia, Nextdoor, Homeseekers, Frontdoor, and so much more!

### SOCIAL MEDIA

Facebook, Twitter, and Pinterest.

### CRAIGSLIST

Our Fast Post system makes it easy to quickly report your listing.

### VIRTUAL TOURS

Several Designs, with easy navigation and web site traffic generation. 3D Matterport tours and Youtube videos can also be incorporated into your virtual tour!

### STATS REPORTS

Receive weekly reports and see how much traffic your virtual tour is generating.

### YOUTUBE VIDEOS

A personalized YouTube video uploaded to our RE/MAX Pro's Channel for each of your listings.

### ZILLOW / TRULIA / REALTOR.COM

Your home will be enhanced on many of the major websites such as Zillow, Trulia, Realtor.com.

### OPEN HOUSE POSTING

Your open houses will be posted to MLS/REColorado, Realtor.com / Zillow and you Listings Magic virtual tour for maximum exposure.

# Client Testimonials

What our clients had to say about their experience with us.



Kim did an exceptional job helping us sell our home. In this very dynamic market, Kim was extremely knowledgeable and informative. She was so responsive and expertly addressed all of our questions and concerns. She priced our home well, had it staged beautifully, and guided us through every single step of the selling process. She was our biggest advocate and truly cared about us. Through all the intricacies of selling a home, we were put at ease because we knew Kim had our best interests in mind. If you are buying or selling in this market, you need someone like Kim in your corner who is exceptionally knowledgeable and professional. Kim is an exemplary real estate professional and I highly recommend her for all of your real estate needs.

- Christina H



Kim was simply amazing. She went above and beyond in researching comps for the listing we were interested in and was completely honest with us in her opinions about how we were investing our money (which we REALLY appreciated). Not only was she extremely knowledgeable about each of the listings but she also advocated for us as her clients every step of the way in terms of negotiating with the seller and the contractors. We couldn't have done this without all of her efforts. We appreciate her more than she will ever know!!

- Hannah P



**Truly listens to you, and responds accordingly.**

**They're wonderful people, active in their community, giving back. Highly recommend!**

**Find us on Zillow for more reviews →**



# Community & Charitable Involvement



1

## COLORECTAL CANCER ALLIANCE

The Kronenberger Team supports the Colorectal Cancer Alliance's goals to reverse the decline in preventive screenings caused by the pandemic, support more patients who are navigating this disease during a global health crisis and fund more research to ultimately find a cure for colorectal cancer.

2

## PROFESSIONALS MIRACLES FOUNDATION

RE/MAX Professionals and Professionals Miracles Foundation have contributed an average of \$125,000 annually to Denver metro families to help improve the lives of children diagnosed with a life-threatening illness, faced with a lifetime medical condition or are involved in tragic accidents.



3

## CHILDREN'S MIRACLES NETWORK

Since 1992, RE/MAX has been a proud supporter of Children's Miracle Network Hospitals. Thanks to the collective efforts of tens of thousands of RE/MAX Associates who participate in the Miracle Home program by making donations with each real estate transaction, RE/MAX Associates have raised more than \$160+ million for kids across North America. Custom designed for RE/MAX offices and Associates, the Miracle System is your one-stop gateway to participation in the Miracle Home program.

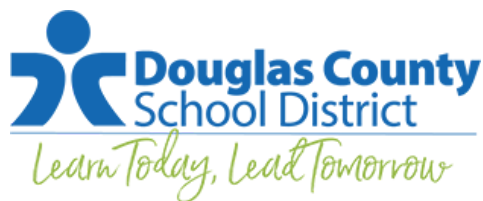


# Community & Charitable Involvement

**WE NOT ONLY HAVE A PASSION FOR REAL ESTATE  
BUT A PASSION FOR GIVING BACK.**

The Kronenberger Team is thankful to be part of the Denver community. We have successfully been helping buyers and sellers with their real estate needs in the Denver market since 2001, with a belief in giving back to the community.

*Gratitude*  
IS THE BEST ATTITUDE



READY TO GET STARTED?

**K** THE  
KRONENBERGER TEAM



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